

Jorge E. Rivera

Professor of Strategic Management & Public Policy
The George Washington University, School of Business
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EDUCATION:

Joint Ph.D. in Environmental Policy and Business Strategy, 2000
Duke University

- *Dissertation*: Does it pay to be green in the developing world?
Summary manuscript version: Best Paper Award 2001, Academy of Management's Organizations and The Natural Environment Division.
- Duke University's (Griffith) Service Award for "outstanding achievement and service in collegiate activities," 2001.

Master of Natural Resources Management, 1994
Harvard Affiliated INCAE Business School, Costa Rica.
Concentration: Business Administration. Graduated third in my class. Co-editor of Student's Newspaper.

Bachelor of Science, Chemistry, 1992
San Carlos University, Guatemala (Guatemala's National University)
- Graduated with the highest grade-point average in my class.
- School of Chemistry's Best Thesis Award, 1992.

ACADEMIC AND PROFESSIONAL EXPERIENCE:

The George Washington University

- Professor of Strategic Management and Public Policy, 2014-
School of Business, Dept. of Strategic Management & Public Policy
(Associate Professor 2008-14; Assistant Professor, 2004-08)
- Sustainability Program Director, Institute for Corporate Responsibility (2012-)
- Professor of International Affairs, 2016-
Elliot School of International Affairs

Previous Positions:

- Assistant Professor, George Mason University, Departments of Environmental Science & Policy and Public Affairs, 2002-2004.
- Assistant Professor, School of Public Affairs, University of Colorado, 2001-2002.
- Visiting Lecturer, Duke University, 2000-2001
- Researcher, INCAE Business School, Costa Rica, 1994-1996.

PUBLICATIONS:

Books:

- Rivera, J, Oh, C., Oetzel, J, and Clement, V. (2022). *Business Adaptation to Climate Change*. Cambridge, UK: *Cambridge University Press*.
- Winner of the 2023 Best Book Awards from the ONE and SIM Divisions of the Academy of Management.
 - Reviewed at the *Business Ethics Quarterly*, 2023, Vol. 33 (1): 248–251.
<https://doi.org/10.1017/beq.2022.36>

Rivera, J. (2010). *Business and Public Policy: Responses to Environmental and Social Protection Processes*. Cambridge, UK: *Cambridge University Press*.

1.1 Revised paperback edition, published in July 2012.

- Outstanding Book Award, Academy of Management's Organizations and the Natural Environment Division, 2011.

- Reviewed in the following leading academic journals:

- *Administrative Science Quarterly*, 2011, Vol. 56 (3): 474-76.

- *Policy Sciences*, 2012, Vol. 45:193-197.

- *Business Ethics Quarterly*, 2012, Vol. 22(4):771-75.

deLeon, P., and Rivera, J. (Eds.) (2009). *Voluntary Environmental Programs: A Policy Perspective*. Maryland: *Rowman & Littlefield*.

Academic journal articles:

Oh, C., Oetzel, J., Rivera, J. and Lien, D. (2020). Natural Disasters and MNC Sub-national Investments in China. *Multinational Business Review*, 28(2): 245-274.

Rivera, J. and Roeschmann, J. (2019). Price Premium Effects of Business and Community Green Certifications: The Case of the Costa Rican Hotel Industry. *Business Strategy and Development*. Vol. 2:117-126.

Rivera, J., and Clement, V. (2019). Business adaptation to climate change: American ski resorts and warmer temperatures. *Business Strategy and The Environment*. Vol 28:1285–1301.

Kanashiro, P. and Rivera, J. (2019). Do Chief Sustainability Officers make companies greener? The moderating role of regulatory pressures. *Journal of Business Ethics*, Vol. 155:687-701.

Pek, S., Oh, C, and Rivera, J. (2018). MNC foreign investment and industrial disasters: The moderating role of technology, safety management, and philanthropic capability. *Strategic Management Journal*. Vol.39(2):502-526.

Rivera, J., Naranjo, M., Robalino, J., Alpizar, F., and Blackman, A. (2017). Local community characteristics and cooperation for shared green reputation. *Policy Studies Journal*, Vol. 45(4):613-632.

Clement, V., and Rivera, J. (2017). From adaptation to transformation: An extended research agenda for organizational resilience to adversity in the natural environment. *Organization & Environment*, Vol. 45(4):346-65.

Aragon-Correa, A., Marcus, A., Rivera, J., and Kenworthy, A. (2017). Sustainability management teaching resources and the challenge of balancing planet, people, and profits. *Academy of Management Learning and Education*, Vol. 16:469-483.

DeBoer, J., Panwar, J. and Rivera, J. (2017). Toward a Place-Based Understanding of Environmental Sustainability: The Role of Green Competitors and Green Locales in Firms' Voluntary Environmental Engagement. *Business Strategy & the Environment*, Vol.26: 940–955.

Tashman, P., and Rivera, J. (2016). Ecological uncertainty, adaptation, and mitigation in the U.S. ski resort industry: Managing resource dependence and institutional pressures. *Strategic Management Journal*. Vol. 37: 1507–1525.

- Blackman, A., Naranjo, M., Robalino, J., Alpizar, F., and Rivera, J. (2014). Does Tourism Eco-Certification Pay? Costa Rica's Blue Flag Program. *World Development*. Vol. 58: 41–52.
- Rivera, J., and Oh, C. (2013). Environmental regulations and MNC foreign market entry. *Policy Studies Journal*. Vol. 41(2):243-72.
- Shah, K., and Rivera, J. (2013). Industry associations and corporate environmentalism in emerging economies: Evidence from the oil, gas, and chemical sectors of Trinidad and Tobago. *Policy Sciences* Vol. 46: 39-62.
- Blackman, A. and Rivera, J. (2011). Producer-level Benefits of Sustainability Certification. *Conservation Biology*, Vol. 25(6):1176–1185.
- Tashman, P., and Rivera, J. (2010). Are Members of Business for Social Responsibility More Responsible? *Policy Studies Journal*, Vol. 38(3): 487-514.
- Oetzel, J., Westermann-Behaylo, M., Koerber, C., Fort, T, and Rivera, J. (2010). Peace through commerce: Sketching the Terrain. *Journal of Business Ethics*, Vol. 89 (supplement 4): 351-373.
- Husted, B., Allen, D. and Rivera, J. (2010). Governance choice for strategic corporate social responsibility: Evidence from Central America. *Business and Society*, 49: 201-215.
- Rivera, J., Oetzel, J., de Leon, P., and Starik, M. (2009). Business Responses to Environmental and Social Protection Policies: Towards a Framework for Analysis. *Policy Sciences*, 42:3–32.
- Shah, K., and Rivera, J. (2007). Export processing zones and corporate environmental performance in emerging economies: The case of the oil, gas, and chemical sectors of Trinidad and Tobago. *Policy Sciences*: 40(4):265-285.
- Steelman, T., and Rivera, J. (2006). Voluntary environmental programs in the United States: Whose interests are served? *Organization & Environment*, 2006, Vol. 19, No 4:505-526.
- Rivera, J., de Leon, P. and Koerber, C. (2006). Is greener whiter yet? The Sustainable Slopes Program after five years. *Policy Studies Journal*, Vol. 34, No.2:195-224.
- Rivera, J., and de Leon, P. (2005). Chief Executive Officers and voluntary environmental performance: Costa Rica's Certification for Sustainable Tourism. *Policy Sciences*, 38(2-3):107-127.
- Rivera, J., and Delmas, M. (2004). Business and Environmental Policy: An Introduction. *Human Ecology Review*, Vol. 11, No. 3, winter 2004, 230-234.
- Rivera, J., and de Leon, P. (2004). Is greener whiter? The Sustainable Slopes Program and the voluntary environmental performance of western ski areas. *Policy Studies Journal*, Vol.32, (3), 417-437.
- Rivera, J. (2004). Institutional pressures and voluntary environmental behavior in developing countries: Evidence from Costa Rica. *Society and Natural Resources*, Vol. 17:779-797.
- Rivera, J. (2002). Assessing a voluntary environmental initiative in the developing world: The Costa Rican Certification for Sustainable Tourism. *Policy Sciences*, Vol. 35: 333-360.

Ickis J., and Rivera J. (1997) Cerro Cahuí: A case study of the relationship between tourism, environmental protection, and competitiveness. *Journal of Business Research*, Vol. 38, No.1; 47-56.

Refereed journal special issues/sections edited:

Aragon-Correa, A., Marcus, A., Rivera, J., and Kenworthy, A. (Eds.). (2017). Sustainability management teaching resources. *Academy of Management Learning and Education*, Vol. 16:484-504.

Rivera, J. and de Leon, P. (Eds.) (2008). Symposium on voluntary environmental programs: Are carrots without sticks enough? *Policy Studies Journal*, Vol. 36(1): 61-166.

deLeon, P., and Rivera, J. (Eds.) (2007). Voluntary environmental programs: A symposium. *Policy Studies Journal*, Vol. 35(4): 685-792.

Rivera, J., and Delmas, M. (Eds.) (2004). Special Issue on Business and Environmental Policy. *Human Ecology Review*, Vol. 11, No. 3, winter 2004, 235-291.

Book chapters/sections, and reports:

Brewer, G., Rivera, J., et al. (2016). Gold and green together: The search for business and environment partnerships. Los Angeles, CA: Pacific Basin Research Center and Roberts Environmental Center, Claremont McKenna College.

Tashman, P., Winn, M., and Rivera, J. (2015). Corporate climate change adaptation: An emerging nonmarket strategy in an uncertain world. Book Chapter in . Lawton. T. and Rajwani, T. Non-market Strategy Handbook. Oxford, UK: Routledge.

King, A., Prado, A., and Rivera, J. (2011). Industry Self-regulation and Environmental Protection. In A. J. Hoffman & T. Bansal (Eds.). *Oxford Handbook of Business and the Environment*. Oxford, UK.

Blackman, A., and Rivera, J. (2010). Environmental certification and the Global Environment Facility. Washington, DC: United Nations' Global Environmental Facility.

United Nations. (2006). Choosing environmental policy responses. In the *Millennium Ecosystem Assessment's Policy Responses Global Assessment Report*. New York: United Nations. (One of 7 co-authors).

United Nations. (2005). Millennium Ecosystem Assessment: Business Synthesis Report. New York: United Nations. (One of 16 co-authors).

Jones, et al. (2000). Strategic Issues in the Design of a Green Certification Program for Tourism. In *Environment for Growth and Competitiveness in Central America*. Cambridge, MA: Harvard University Press.

Rivera, J. (1998). Foreign investment and the environment: The tourism industry in Costa Rica. In: Gentry, B. Ed. *Private Capital Flows and the Environment: Lessons from Latin America*. Northampton, MA: Edward Elgar.

Rivera, J. (1998). The Costa Rican banana industry: Competitiveness and environmental performance. In: Gentry, B. Ed. *Private Capital Flows and the Environment: Lessons from Latin America*. Northampton, MA: Edward Elgar.

Invited article reviews/commentaries & blogs:

Rivera, J. (2020). Covid-19 Insights: Responding to slow onset disasters: The boiling frog syndrome. *Business & Society Journal's Blog*. May 2020. <http://businessandsociety.org/2020/06/05/slow-onset-disasters/>

Rivera, J., and Patnaik, S. 2017. "Corporate Lobbying Expenditures and Green Performance." *Academy of Management Discoveries*, 3(2): 230-231 (invited commentary).

Patnaik, Sanjay and Jorge Rivera. 2017. "The Future of Emissions Trading: Implications for Public Administration", *Public Administration Review*, online commentary symposium.

Rivera, J. and Turcotte, M. (2005). Community-Driven Regulation: Balancing Development and the Environment in Vietnam, by Dara O'Rourke, London: MIT Press, 2003, 299 pages. *Policy Sciences*, Vol. 37, No. 3-4: 377 – 381.

Best paper conference proceedings

Tashman, P., and Rivera, J. (2008). Are Members of Business for Social Responsibility More Responsible? Anaheim, CA: *Academy of Management Best Paper Proceedings*.

Rivera, J. (2001). Does it pay to be green in the developing world? Participation in voluntary environmental programs and its impact on firm competitive advantage. Washington DC: *Academy of Management Best Paper Proceedings*.

- 2001 Best Paper Award for the Organizations and the Natural Environment Division

WORKING MANUSCRIPTS AND RESEARCH IN PROGRESS:

Oh, C., Rivera, J. and Oetzel, J. Vulnerability to Climate Change and Multinational Corporations Foreign Investment.

Unter, K. and Rivera J. California Wineries and Climate Change: Extreme Events, Resource-Supply Adaptation, and Wine Quality.

HONORS AND AWARDS:

Tucker Fellow, GWU School of Business. 2015-2020

Doctoral Student Association's Faculty Member of the Year Award (Peter Vail Award for significant contribution to students), GWU School of Business. 2010 Winner. Nominee in 2015, 2014, 2013, and 2008.

Distinguished Service Award 2012, Organizations and the Natural Environment Division of the Academy of Management.

Policy Research Scholar 2012-13, GWU Institute of Public Policy.

Outstanding Book Award 2011, Academy of Management's Organizations and the Natural Environment Division (Received for my book: *Business and Public Policy*, Cambridge U. Press, 2010).

Emerald Best International Symposium Award, *Academy of Management Conference*, San Antonio, August 2011. (One of eight symposium presenters).

- This prize is given to the Academy of Management Conference symposium that best meets the objective of internationalizing the Academy of Management.

Distinguished Service Award 2010, Academy of Management's ONE Division.

Student Choice Nominee, 2008 Service Excellence Celebration Committee, The George Washington University.

Alfred & Lynn Manos Page Prize for Sustainability Issues in Business Curricula, 2008 Finalist & and Honorable Mention, University of South Carolina's Moore School of Business.

Best paper award nominee, Social Issues in Management Division, Academy of Management Conference, 2008.

Dean's Research Scholar 2008-2010. School of Business, The George Washington University.

Strategic Management and Public Policy Department's nominee for the GWU School of Business' Teaching Excellence Award, 2006 and 2007.

In 2007, my paper (Rivera & de Leon, 2004) examining the voluntary environmental behavior of the US ski industry was selected by the U.S. Environmental Protection Agency among over 200 publications as one of "ten illustrative examples" of research available on the compliance and environmental behavior literature between 1999-2007.

Zayed International Environmental Prize, given to the authors of Millennium Ecosystem Assessment "for scientific and technological achievements in Environment and Environmental Action." 2006

Policy Sciences Society's McDougal Prize for Best Published Paper, 2003.

Appointed as a Lead Author to the Policy Response Options Group of the United Nations' Millennium Ecosystem Assessment, January 2003 to 2006.

Duke University (Griffith) Service Award for "outstanding achievement and service in collegiate activities," 2001.

Academy of Management's 2001 Best Paper award for the Organizations and the Natural Environment Division.

Finalist for the Academy of Management's 2001 William H. Newman Award for Outstanding Papers Based on a Dissertation.

San Carlos University (Guatemala's National University): Graduated with highest grades in my class, School of Chemistry's Best Thesis Award, 1992.

PRESENTATIONS:

Academic conferences:

The biophysical turn in our research: Opportunities and challenges. *Academy of Management Conference, ONE Plenary* Boston, 2023 (panelist).

Unter, K., and Rivera, J. Adaptation Strategies to the External Biophysical Environment as a Source of Competitive Advantage. *Academy of Management Conference*, Boston, 2023.

Resilience in Organizational Scholarship - Lessons Learnt from COVID-19 and Future Forms of Resilience to Large-Scale and Disruptive Change. *Academy of Management Conference, ONE Plenary* Seattle, 2022 (panelist).

Unter, K., and Rivera, J. California wineries and climate change: Extreme events, resource-supply adaptation, and wine quality. *Academy of Management Conference*, Seattle, 2022.

- Alliance for Research in Corporate Sustainability, Italy, Summer 2022.

Park, S., and Rivera, J. 2022. Scapegoating a Nonfamily Member After Organizational Misconduct in Family Firms. *Academy of Management Conference*, Seattle, 2022.

- *Strategic Management Society*, London, Fall 2022.

Rivera, J. 2022. Business and Climate Change Adaptation. *Academy of Management Conference*, Seattle, 2022.

Unter, K., and Rivera, J. 2021. Democracy, Legal Systems, and Renewable Energy and Storage Technology Innovations. *Academy of Management Conference*, August 2021.

Unter, K., and Rivera, J. 2020. An examination of the geographic patterns of green technologies. *GRONEN Research Conference*, Lisbon, June 2020.

Unter, K., and Rivera, J. 2020. An abductive examination of the geographic patterns of green innovation. *Academy of Management Conference 2020*.

Rivera, J. Business and climate change strategies. *Academy of Management Conference*, Boston, 2019.

Rivera, J., and Clement, V. Business Adaptation to Nature Adversity Intensity. *Strategic Management Conference*, Paris, 2018.

Rivera, J. Business and Climate Change Adaptation. *Academy of Management Conference*, Chicago, 2018.

Kanashiro, P. and Rivera, J. Do Chief Sustainability Officers make companies greener? The moderating role of regulatory pressures. *Academy of Management Conference*, Anaheim, 2016.

DeBoer, J., Panwar, R., & Rivera, J. (2016). Pristine Neighborhoods, Progressive Neighbors: Toward a Place-Based Understanding of Firms' Voluntary Environmental Behaviors. *International Association for Business and Society Annual Conference*.

Roeschmann, J. and Rivera, J. Facility and Community level Environmental Certification: Price Premium Substitutes or Complements? *Association of Public Policy Analysis and Management Annual Conference*. Miami, November 2015.

Clement, V., J. Rivera, and P. Tashman. Climate adversity and corporate adaptation's limits and environmental impact. *Academy of Management Conference*, Vancouver, 2015.

Oh, C., Pek, S., and Rivera, J. Industrial Disasters, Technological Capabilities and U.S. MNCs' Foreign Investments. *Academy of Management Conference*, Vancouver, 2015.

Delmas, M., Doh, J., Dowell, G., Rivera, J., and Toffel, M. The future of sustainability management. Organizations and the Natural Environmental Division Plenary, *Academy of Management Conference*, Philadelphia 2014.

Clement, V., J. Rivera, and P. Tashman. Climate adversity and corporate adaptation & diversification in the US ski industry: A resilience perspective. *Academy of Management Conference*, Philadelphia 2014.

Tashman, P., and Rivera, J. Climate change adaptation and environmental performance. *Policy Sciences Society's Annual Institute*, Philadelphia, October 2013.

Fernandez, W. and Rivera, J. 2013. Legal Origins, Democracy, and Environmental Technology Innovation: A Cross-Country Examination. *Academy of International Business Conference*, Istanbul, 2013.

Rivera, J. 2012. Drivers and Effects of Green Technology Innovation. Organizer and presenter. *Academy of Management Conference*, Boston, August 2012.

Boland, B., and Rivera, J. 2012. Not Only Laggards: Small Firms as a Vanguard for Ecological Sustainability Innovation. *Academy of Management Conference*, Boston, August 2012.

Blackman, A., Naranjo, M., Robalino, J., Alpizar, F., and Rivera, J. Green certified communities and business investment: The case of the Blue Flag Program in Costa Rica. Voluntary Pollution Control Workshop, Ohio State University, Summer 2012.

Rivera, J. and Hoon Oh, C. (2011). Environmental Regulations and MNC Foreign Market Entry. *Strategic Management Society, Annual Conference*, Miami, November 2011.

Rivera, J. et.al. (2011). Green certified communities and business investment: Costa Rica's Blue Flag Program. *Academy of Management Conference*, San Antonio, August 2011.

- Part of an All-Academy Symposium that received the 2011 "Emerald Best International Symposium Award."

Rivera, J. and Blackman, A. (2010). The Evidence Base for Environmental and Socioeconomic Impacts of "Sustainable" Certification. *Academy of Management Conference*, Montreal, August 2010.

Tashman, P. and Rivera, J. (2010). Assessment of Business for Social Responsibility. *Alliance for Research on Corporate Sustainability Annual Conference*, Harvard University, May 2010.

Naranjo, M., Rivera, J., Robalino, J., Blackman, A., and Alpizar, F. (2010). Green certified communities in developing countries: Participation in the Blue Flag Program in Costa Rica. *Environment for Development Program Research Meeting*, Nairobi, Kenya, Spring 2010.

Tashman, P. and Rivera, J. (2009). Are Members of Business for Social Responsibility More Responsible? *Association of Public Policy Analysis and Management Annual Conference*. Washington DC, November 2009.

Rivera, J., and Shah, K. (2009). Industry associations and corporate environmentalism in Trinidad and Tobago. *Academy of Management Conference*, Chicago, August 2009.

Rivera, J. and Shah, K. (2009). The US Chamber of Commerce and corporate environmentalism in emerging economies: Evidence from the oil, gas, and chemical sectors of Trinidad and Tobago. *Policy Sciences Society Annual Meeting*. Boulder, October 2009.

Rivera, J. and Tashman, P. (2008). Business Associations and Corporate Social Performance: the Case of BSR. *Policy Sciences Society Annual Meeting*. Boulder, CO. October 2008.

Rivera, J. et al. (2008). Business responses to the protective policy process. *Academy of Management Conference*, Anaheim, CA. August 2008.

Rivera, J. (2007). Country context and business responses to environmental policy processes. *Policy Sciences Society Annual Meeting*. Claremont, CA, October 2007.

Shah, K., and Rivera, J. (2007). Export processing zones and corporate environmental performance in emerging economies. *Academy of Management Conference*, Philadelphia, August 2007.

Rivera, J., et al. (2007). Business and Public Policy. *Academy of Management Conference*, Philadelphia, August 2007.

Rivera., et al. (2007). Corporate political activity and the policy process. *Conference of International Association for Business and Society*, 2007.

Rivera, J., Oetzel, J., de Leon, P, and Starik, M. (2006). Business and the protective policy process in emerging markets. *Academy of International Business Conference*, Beijing, China, June 2006.

Rivera, J., Oetzel, J., de Leon, P, and Starik, M. (2006). The policy process and business political environmental management strategies in developing nations. *Academy of Management Conference*, Atlanta, August 2006.

Rivera, J., Oetzel, J., de Leon, P, and Starik, M. (2006). Business and environmental policy: the moderating effect of country context. *Conference of the Association of Public Policy Analysis and Management*. Madison, WI. November 2006.

Steelman, T., and Rivera, J. (2005). Do voluntary environmental programs promote the public interest? A policy sciences approach. *Policy Sciences Society Annual Meeting*, New Haven, November 2005.

Rivera, J., deLeon, P., and Koerber, C. (2005). Pooled time-series assessment of the voluntary environmental performance of the U.S. Ski Industry. *The Association for Public Policy Analysis and Management*, Washington DC, 2005.

Rivera, J, de Leon, P, and Koerber, C. (2005). Is greener whiter yet? The Sustainable Slopes Program after five years. *Academy of Management Conference*, Honolulu, August 2005.

Rivera, J., de Leon, P, and Starik, M. (2005). The policy process and corporate political environmental behavior. *Academy of International Business, 2005 Conference*, Quebec City.

Husted, B., Allen, D. and Rivera, J (2005). Making, buying, or collaborating for corporate social responsibility: Evidence from Central America and Mexico. *International Association for Business and Society, 2005 Conference*, Santa Rosa, California.

Rivera, J. (2004). Environmental protection in the U.S. western ski industry. *Policy Sciences Society Annual Meeting, New Haven, November, 2004.*

Rivera, J. (2004). Is greener whiter? The Sustainable Slopes Program and the voluntary environmental performance of western ski areas. *Academy of Management Conference, New Orleans, August 2004.*

Rivera, J. and deLeon, P. (2003). Voluntary environmental performance of western ski areas: Are participants of the Sustainable Slopes Program greener? *The Association for Public Policy Analysis and Management, Washington DC, November 6-8, 2003*

Rivera, J. and Oetzel, J. (2003). Institutional pressures and voluntary beyond compliance environmental behavior in developing countries: Evidence from Costa Rica. *Academy of Management Conference, Seattle, August 2003.*

Rivera, J. and Oetzel, J. (2002). Foreign investors and environmental performance in emerging markets. *Association of Public Policy Analysis and Management Conference, Dallas, 2002.*

Rivera, J., et al. (2002). Networks between businesses and regulators: A win-win approach to environmental protection? All-Academy Symposium organized for the *Academy of Management Conference, Denver, 2002.*

Rivera, J., and P. deLeon. (2002). Assessing public-private voluntary environmental initiatives: The Sustainable Slopes Program for ski resorts. *Academy of Management Conference, Denver, 2002.*

Rivera, J. (2001). Does it pay to be green in the developing world? *Academy of Management Conference, Washington, D.C., 2001.*

Rivera, J. (2000). A Cognitive view of environmental policy and management. *Academy of Management Conference, Toronto, August 2000.*

Rivera, J. (1999). A punctuated equilibrium view of competitive green businesses in emerging markets. Presented at the *Greening of Industry Network Annual Conference, Chapel Hill, NC, November 1999.*

Rivera J. (1999). Environmental responsibility and business performance: The moderating role of top management's cognitive base and values. Presentation at the *Annual Conference of the Business Association for Latin American Studies, New Orleans, April 1999.*

OTHER PUBLICATIONS:

Case studies published in Spanish:

Rivera, J. (1996). Public-private partnership for the Environment: The tourism industry in Costa Rica. INCAE, Costa Rica.

Rivera, J. (1996). The Banana Industry and the environment: The case of Costa Rica. INCAE, Costa Rica.

Rivera, J. (1996). Sustainable Development Indicators for the tourism industry. Costa Rican Institute of Tourism. San Jose, Costa Rica.

Rivera, J. (1996). Soil Conservation Technology: Linking Productivity and Conservation Policy. Institute for Agriculture Cooperation (IICA). San José, Costa Rica.

Rivera, J. (1995). INCSA and the Environment (Corporate Environmental Management). Case study in Costa Rica. INCAE.

Rivera, J. (1995). Guaymango (Soil conservation policy). International Maize and Wheat Improvement Center (CIMMYT). México, D.F.

Rivera, J. and Rumazo J. (1995). Policies Against Air Contamination in Quito, Ecuador. Case Study in Ecuador. INCAE, Costa Rica.

Rivera, J. and Rumazo J. (1995). Parque Metropolitano Bellavista: Parks, Tourism and Conservation Policy. Case study in Ecuador. INCAE, Costa Rica.

Rivera, J. and Quijandria G. (1995). Centromin Peru (Privatization and Environmental protection). Case Study in Peru. INCAE, Costa Rica.

RESEARCH GRANTS/FELLOWSHIP:

GWU Center for International Business Research, Summer Research Grant, 2014.

GWU Institute of Public Policy, Policy Scholar Fellowship, 2012-13.

GWU School of Business, Summer Research Fellowship, 2011 and 2012.

United Nations' Environment Program, Global Environment Facility (with A. Blackman), 2010.

GWU Center for International Business Research Fellowships, 2006, 2007, and 2010.

Research Fellow, Environment for Development Center, CATIE, Costa Rica. 2009.

George Mason University's Summer Research Grant, 2003.

University of Colorado's Junior Faculty Development Grant, 2002.

University of Colorado's Wirth Environmental Research Seed Grant, 2002.

MacArthur Foundation-INCAE Dissertation Field Research Fellowship, 1999-2000.

Tinker Foundation International Research Fellowship, 1997, 98 and 99.

Ford-MacArthur Foundation Social Science Studies Award, 1996.

Duke University's Latin American Studies Fellowship for Doctoral Studies, 1996-1999.

INCAE Business School, Costa Rica: Honors Scholarship for Master's Studies, 1992-94.

GRADUATE STUDENT ADVISING

Dissertation Chair:

Kerrigan Unter, Dissertation Chair, 2017-22

- Postdoctoral Research Fellow. University of St. Gallen, Switzerland.

Viviane Clement, dissertation chair, 2012-16.

- Senior Policy Analyst, The World Bank, Washington DC.

Juan Roeschmann, dissertation chair, 2009-14.

- Research Director, Ministry of Finance, Chile, 2015-2020
- MBA Program Director, Catholic University of Chile, 2020-.

Patricia Kanashiro, dissertation chair, 2010-2013.

- Associate Professor (with tenure, 2021), School of Business, Loyola University, Baltimore.

Peter Tashman, dissertation chair, 2007-2011.

- Associate Professor, School of Business, University of Massachusetts

Kalim Shah, dissertation chair, 2004-2007.

- Assistant Professor of Public Policy, Biden School of Public Policy at the University of Delaware, 2018-.

Dissertation committee member:

Kristin Lamoureux, dissertation committee member, 2008-2010.

- Associate Dean and Professor, NYU Tisch Center for Hospitality and Tourism.

Lin Haying, dissertation committee member at George Mason University, 2008-2010.

- Tenure-track Assistant Professor at the University of Waterloo in Canada.

Michelle Westermann-Behaylo, dissertation committee member.

- Tenure-track Assistant Professor at American University in Washington DC.

Seong-gin Moon, dissertation committee member at the University of Colorado, 2003-2005.

- Tenure-track Assistant Professor at Grand Valley State University, Michigan.

PROFESSIONAL SERVICE ACTIVITIES:

Refereed journals:

Policy Sciences, Associate Editor (2009-14) (Editorial Board Member 2006-2008)

Policy Studies Journal, Editorial Board Member (2009-18)

Business & Society, Associate Editor (2008-12) (Editorial Board Member 2012-)

Organization & Environment, Editorial Board Member (2006-)

Long Range Planning, Editorial Board Member (2020-)

Academic book presses:

Cambridge University Press, Founding Series Co-Editor (with Prof. J. Alberto Aragon) (2012-),
Organizations and Natural Environment Book Series.

Edward Elgar Publishing, Founding Book Series Co-Editor (with Prof. J. Alberto Aragon) (2012-14).
Business and Sustainability Book Series.

GW University and school service:

1. School of Business's Promotion and Tenure Committee (2017-)
2. SMPP Department's Chair of Promotion and Tenure Committee (2017-18, Fall 2019-).
3. Faculty Chair of the Business School's Dean Advisory Council (2016-19).
4. Sustainability Program Director, Institute for Corporate Responsibility (2012-)
5. MBA Advisory Committee member, School of Business (2012-15).
6. GW Executive Director of Sustainability Search Committee (2013-).

7. Member of the School of Business's Doctoral Program Committee (2006-2012).
8. Advisory Board Member, School of Business' Center for Latin American Studies (2004-).
9. School of Business' Representative to GW's Honors Program. Fall 2007-10.

Other service:

1. Division Chair, Academy of Management's Organizations and the Natural Environment Division, 2011-12.
2. Advisory Board Member, Latin American Environmental Economics Program (2009-14)
3. Program Chair, Academy of Management's Organizations and the Natural Environment Division, 2009-10.
4. Professional Development Workshop Chair, Academy of Management's Organizations and the Natural Environment Division, 2008-2009.
5. Secretary of the Policy Sciences Society's Executive Council. 2006-2007.
6. Executive Council Member of the Policy Sciences Society, October 2006-08.
7. Program Team Officer of the Organizations and the Natural Environment Group of the Academy of Management. 2002.
8. Elected to serve as Co-Chair of Internationalization Team of the Organizations and the Natural Environment Group of the Academy of Management. 2001-2002.
9. Director, Student International Discussion Group, Duke University's Nicholas School of the Environment, 1996-2000. Responsible for fundraising more than \$50,000 from sources outside the University. Administered fellowship program for international summer research that provided about \$35,000 in seed grants to more than 25 students.
10. Co-editor of Student's Newspaper. INCAE Business School, Costa Rica. 1993-94
11. Founding Member of Guatemala National University's Chemistry Students Organization, 1988.

PROFESSIONAL AFFILIATIONS:

1. Academy of Management
2. Association of Public Policy Analysis and Management
3. Policy Sciences Society

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