### ACCEPTANCES BY FUNCTION

<table>
<thead>
<tr>
<th>Function</th>
<th>% Accepting</th>
<th>Mean Monthly Salary</th>
<th>Median</th>
<th>High</th>
<th>Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>35%</td>
<td>$5,482</td>
<td>$5,000</td>
<td>$10,000</td>
<td>$2,880</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>18%</td>
<td>$3,767</td>
<td>$4,700</td>
<td>$6,400</td>
<td>$800</td>
</tr>
<tr>
<td>Other</td>
<td>18%</td>
<td>$2,816</td>
<td>$3,000</td>
<td>$5,000</td>
<td>$736</td>
</tr>
<tr>
<td>Finance/Accounting</td>
<td>10%</td>
<td>$2,925</td>
<td>$2,450</td>
<td>$6,500</td>
<td>$300</td>
</tr>
<tr>
<td>Human Resources</td>
<td>7%</td>
<td>$6,900</td>
<td>$7,700</td>
<td>$8,500</td>
<td>$4,500</td>
</tr>
<tr>
<td>Operations/Logistics</td>
<td>7%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>General Management</td>
<td>3%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>IT</td>
<td>2%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

63% accepted offers in Consulting, Finance/Accounting, and Marketing/Sales roles

### ACCEPTANCES BY INDUSTRY

<table>
<thead>
<tr>
<th>Industry</th>
<th>% Accepting</th>
<th>Mean Monthly Salary</th>
<th>Median</th>
<th>High</th>
<th>Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting Services</td>
<td>24%</td>
<td>$4,786</td>
<td>$4,000</td>
<td>$10,000</td>
<td>$736</td>
</tr>
<tr>
<td>Other Services</td>
<td>17%</td>
<td>$5,350</td>
<td>$5,750</td>
<td>$8,500</td>
<td>$300</td>
</tr>
<tr>
<td>Financial Services</td>
<td>12%</td>
<td>$4,645</td>
<td>$5,220</td>
<td>$7,140</td>
<td>$1,000</td>
</tr>
<tr>
<td>Healthcare Services</td>
<td>10%</td>
<td>$5,300</td>
<td>$5,000</td>
<td>$6,400</td>
<td>$4,500</td>
</tr>
<tr>
<td>Government</td>
<td>8%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Non-profit</td>
<td>7%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Education</td>
<td>7%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>5%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Technology</td>
<td>2%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Energy/Utilities</td>
<td>2%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Ad/PR</td>
<td>2%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>2%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>2%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Includes: Ad/PR, Aviation, Human Capital Management, Military, Packaging, Transportation/Logistic Services, Textiles, Tourism

N/A Fewer than three data points
2018 INTERNSHIP ACCEPTANCES BY REGION
MONTHLY COMPENSATION ACCEPTED FOR PAID INTERNSHIPS

**NORTHEAST**
- Mean: $5,976
- Median: $5,000
- High: $10,000
- Low: $2,880

**MID-ATLANTIC**
- Mean: $3,610
- Median: $3,600
- High: $10,000
- Low: $736

**SOUTHWEST**
- Mean: $6,400
- Median: $6,450
- High: $7,700
- Low: $5,000

**MIDWEST**
- Mean: $5,100
- Median: $5,000
- High: $6,400
- Low: $3,900

**INTERNATIONAL**
- Mean: $5,976
- Median: $5,000
- High: $10,000
- Low: $2,880

*No salary data available for South, West, and International regions because fewer than three data points were collected.

TOTAL MONTHLY COMPENSATION ACCEPTED FOR PAID INTERNSHIPS
- Mean: $4,425
- Median: $4,300
- High: $10,000
- Low: $300

CLASS OF 2018 GMBA INTERNSHIP ORGANIZATIONS

Accenture in Shanghai
AFLAC
AGR Partners
Amazon
AOL
Arthrex
Ashoka
AT&T
Atlas Group
Attain
Avanade
Bank of America
BDO
Beckman Coulter
Begin to heal
Blackboard Inc.
Blue Cross Blue Shield Association
Chevron
Cognizant Business Consulting
CSRA
CVS
Cyberdeck Games
D2i
DC Public Schools
Dell
Deloitte
Democracy International
Digital Promise
Discovery Communications
Dreamtech
Egon Zehnder
Eli Lilly
Environmental Defense Fund
Epsilon
Fannie Mae
FBI
Financial Consulting Firm (TBC)
Fisher Price Toys
FMP Consulting
Groupe Nduom
IBM
ICF International
Isle of Man
Jet Blue
Marriott
Menfee Associates
Mylan Pharmaceuticals, Digital Marketing Strategy
New York City Department of Education
Nexus 8 International LLC
Optimas OE Solution
Principal Financial
Startup Maryland
Thales
T-Mobile
Toroso Investments
TrackMaven
Trustify
U.S. State Department
World Wildlife Fund