GWSB CLASS OF 2016
UNDERGRADUATE
EMPLOYMENT PROFILE

School of Business
THE GEORGE WASHINGTON UNIVERSITY

F. David Fowler Career Center
GWSB CLASS OF 2016
UNDERGRADUATE
EMPLOYMENT PROFILE

78% ACCEPTED OFFERS
OF THOSE SEEKING EMPLOYMENT*

86%

POST GRADUATION PLANS

Seeking Employment 83%
Applying to Graduate School 8%
Other Activity 9%

SIGNING BONUS

Mean: $8,235
Median: $6,500
High: $65,000
Low: $1,200

Signing bonus received by 33%

BASE SALARY FOR ACCEPTED POSITIONS

Mean: $59,564
Median: $60,000
High: $150,000
Low: $25,000

Base salary reported by 59%

*Within 90 days of graduation
### ACCEPTANCES BY FUNCTION

<table>
<thead>
<tr>
<th>Function</th>
<th>% Accepting</th>
<th>Mean</th>
<th>Median</th>
<th>High</th>
<th>Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance/Accounting</td>
<td>34%</td>
<td>$66,612</td>
<td>$65,000</td>
<td>$95,000</td>
<td>$30,000</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>20%</td>
<td>$45,907</td>
<td>$42,000</td>
<td>$102,500</td>
<td>$25,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>15%</td>
<td>$65,474</td>
<td>$65,000</td>
<td>$80,000</td>
<td>$45,000</td>
</tr>
<tr>
<td>General Management</td>
<td>1%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Operations/Logistics</td>
<td>5%</td>
<td>$50,400</td>
<td>$58,000</td>
<td>$65,000</td>
<td>$30,000</td>
</tr>
<tr>
<td>Information Technology</td>
<td>1%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>HR</td>
<td>2%</td>
<td>$51,667</td>
<td>$50,000</td>
<td>$55,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Other</td>
<td>22%</td>
<td>$56,807</td>
<td>$55,000</td>
<td>$150,000</td>
<td>$28,800</td>
</tr>
</tbody>
</table>

69% accepted offers in Finance/Accounting, Marketing/Sales, and Consulting roles

### ACCEPTANCES BY INDUSTRY

<table>
<thead>
<tr>
<th>Industry</th>
<th>% Accepting</th>
<th>Mean</th>
<th>Median</th>
<th>High</th>
<th>Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>27%</td>
<td>$69,526</td>
<td>$70,000</td>
<td>$85,000</td>
<td>$30,000</td>
</tr>
<tr>
<td>Consulting Services</td>
<td>17%</td>
<td>$61,761</td>
<td>$65,000</td>
<td>$78,000</td>
<td>$38,000</td>
</tr>
<tr>
<td>Other</td>
<td>15%</td>
<td>$49,584</td>
<td>$55,000</td>
<td>$80,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Tech</td>
<td>7%</td>
<td>$56,313</td>
<td>$50,000</td>
<td>$102,500</td>
<td>$36,000</td>
</tr>
<tr>
<td>Advertising/Public Relations</td>
<td>7%</td>
<td>$48,000</td>
<td>$41,500</td>
<td>$78,000</td>
<td>$35,000</td>
</tr>
<tr>
<td>Accounting</td>
<td>5%</td>
<td>$56,625</td>
<td>$58,000</td>
<td>$80,000</td>
<td>$30,000</td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>5%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Real Estate/Construction</td>
<td>4%</td>
<td>$76,429</td>
<td>$65,000</td>
<td>$150,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Pharma/Biotech/Healthcare</td>
<td>3%</td>
<td>$47,000</td>
<td>$45,000</td>
<td>$60,000</td>
<td>$38,000</td>
</tr>
<tr>
<td>Sport Leisure</td>
<td>2%</td>
<td>$31,267</td>
<td>$30,000</td>
<td>$35,000</td>
<td>$28,800</td>
</tr>
<tr>
<td>Government</td>
<td>2%</td>
<td>$64,167</td>
<td>$70,000</td>
<td>$72,500</td>
<td>$50,000</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>1%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>1%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Hospitality</td>
<td>1%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Transportation</td>
<td>1%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Education</td>
<td>1%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

44% accepted offers in Financial or Consulting Services industries

N/A | Fewer than three data points
ACCEPTANCES BY REGION

COMPENSATION FOR ACCEPTED POSITIONS

*NOTE: No salary data available for Southwest region because fewer than three data points were collected.
CLASS OF 2016 UNDERGRADUATE FULL-TIME HIRING ORGANIZATIONS

Accenture
Aegis Consulting Group*
Allianz Global Corporate & Specialty
Alnylam
Amazon
Aon
Aon Inpoint
Aon Risk Solutions
APCO Worldwide
attain
Axiom Global
B2R Finance
Bank of America
Barclays
Bluestone Capital Partners
Capco
Capital One
Capitol Christian Music Group
Capstone Realty Advisors
Carrington Capital Management
Cathay Fortune Group*
CBS Corporation
CEB*
Chapel Hill Denham*
Chelsea Piers
Christian Siriano Holdings, LLC
Cision
CIT
Citi
Citigroup
Citigroup Global Markets Inc.
CommCore Consulting Group
cox enterprises
CVN
Cvent
Dana
Deloitte
Democratic Party of Virginia
Destination DC
Discovery Communications
EY
Evolent Health
EXACT Sciences Corporation
Exelon
Fannie Mae
FBR
Freddie Mac
Friedman LLP
GE Oil & Gas
Geico
GEICO
General Mills
Gensler
GoldenTree Asset Management
Goldman Sachs
Gordon James Realty
Grant Thornton
Green solutions
GWU MFA Office of Cosmetic Surgery
Hearts&Science
HFF
HireKeep
HotelQuickly
HSBC
Hughes Hubbard and Reed*
IBM
ICF International
Insight Global
Inter-Con Security Systems, Inc.
IVY
J.P. Morgan Asset Management*
JET Program
Jong sung Kim*
JP Morgan*
Karlitz & Company
KCIC
Korea Investment & Securities Co Ltd.*
Korea-US Science Cooperation Center
KPMG
Kuwait Investment Association*
KVS Title
Lockheed Martin
Lockton
Long Story Short Media
L’Oreal
Macy’s
Mandarin Oriental Hotel Group*
Maru Group
MassMutual Financial Group
McAdams Financial
McCann Erickson
Microsoft
Mizuho Bank
MKTG
Morgan Stanley*
Morrison, Brown, Argiz, Ferra
National Cooperative Bank
Nomura Securities
Nordstrom
Northwestern Mutual
NY Fire Detection Inc
Ogilvy
Ogilvy & Mather
OpenWater Inc
Oracle
Parabole LLC
PIMCO
Privia Health
professional golf association
PWC
Quantcast
Quartz
Ralph Lauren
RCLCO
Real Estate Resource Group
Refinery29
Rent the Runway
S&P Market Intelligence
SAP*
Sapient Global Markets
Sapient Government Services
Smithbucklin
Sparks Marketing Group
Staples Advantage
State Street
Stout Risius Ross
StudioNation
TD Bank
Team Epic
Tesla Motors
the advisory board company
The Advisory Board Company
The Atlantic
The JBG Companies
The TJX Companies
The World Bank*
Thelan Consulting
Titan 360
TrackMaven*
True 180 Fitness*
UBS
United Airlines Inc
United States Army
United Technologies Corporation
Unum
U.S. Smoke and Fire
Vista Equity Partners
Volunteer Tax Assistance Program*
Walker & Dunlop
Washington Redskins
Wells Fargo Securities
WorkAmerica
WSP Parsons Brinckerhoff
Yelp
Yodle

* Hired an undergraduate not holding permanent U.S. work authorization