2017 INTERNSHIP ACCEPTANCES BY REGION

MONTHLY COMPENSATION ACCEPTED FOR PAID INTERNSHIPS

NORTHEAST
- Mean: $6,950
- Median: $7,000
- High: $8,800
- Low: $5,000

MID-ATLANTIC
- Mean: $3,677
- Median: $3,250
- High: $8,000
- Low: $1,440

SOUTH
- Mean: $6,313
- Median: $6,817
- High: $9,617
- Low: $4,000

INTERNATIONAL
- Mean: $3,457
- Median: $5,000
- High: $5,000
- Low: $900

*No salary data available for Southwest, West, and South regions because fewer than three data points were collected.

TOTAL MONTHLY COMPENSATION ACCEPTED FOR PAID INTERNSHIPS
- Mean: $4,294
- Median: $4,000
- High: $9,617
- Low: $300

CLASS OF 2017 GMBA INTERNSHIP ORGANIZATIONS

- ADP*
- Apeiron Systems*
- Atlantic Council*
- Audi of America*
- Bank of America
- BDO
- CEE Corporation
- Center for Strategic and International Studies
- Coca Cola Company
- Collaborate UP*
- Cozymeal
- Dannon*
- Deloitte*
- Delphos International*
- Delta Air Lines
- Distributed Sun, LLC
- Glenmede Trust
- Google*
- Groupe Nduom*
- Hewlett Packard Enterprise
- Hobsons
- IFC*
- Insight Property Group
- Kaboom*
- Lidl US*
- M Powered Strategies
- Marriott International, Inc.*
- McKesson
- Nationwide
- OPIC
- PepsiCo*
- Shiseido Group USA
- SocialChorus
- Sonoco
- Sunrise
- Tegna
- Tgs Nortex*
- The Mayhood Company
- The Office of Congressman Tim Walz
- ThinkBox
- U.S. Commercial Service

*Hired an MBA graduate not holding permanent U.S. work authorization
### ACCEPTANCES BY FUNCTION

<table>
<thead>
<tr>
<th>Function</th>
<th>% Accepting</th>
<th>Mean Monthly Salary</th>
<th>Median</th>
<th>High</th>
<th>Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>25%</td>
<td>$5,340</td>
<td>$5,000</td>
<td>$8,800</td>
<td>$600</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>25%</td>
<td>$5,026</td>
<td>$4,000</td>
<td>$8,633</td>
<td>$3,200</td>
</tr>
<tr>
<td>Finance/Accounting</td>
<td>18%</td>
<td>$3,353</td>
<td>$4,000</td>
<td>$5,000</td>
<td>$300</td>
</tr>
<tr>
<td>Other</td>
<td>16%</td>
<td>$3,280</td>
<td>$2,500</td>
<td>$5,520</td>
<td>$1,440</td>
</tr>
<tr>
<td>General Management</td>
<td>8%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Human Resources</td>
<td>6%</td>
<td>$4,043</td>
<td>$3,250</td>
<td>$7,200</td>
<td>$1,680</td>
</tr>
<tr>
<td>Operations/Logistics</td>
<td>2%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

### ACCEPTANCES BY INDUSTRY

<table>
<thead>
<tr>
<th>Industry</th>
<th>% Accepting</th>
<th>Mean Monthly Salary</th>
<th>Median</th>
<th>High</th>
<th>Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>19%</td>
<td>$3,568</td>
<td>$4,000</td>
<td>$6,400</td>
<td>$300</td>
</tr>
<tr>
<td>Consulting Services</td>
<td>15%</td>
<td>$4,587</td>
<td>$4,710</td>
<td>$8,000</td>
<td>$600</td>
</tr>
<tr>
<td>Non-Profit</td>
<td>11%</td>
<td>$2,170</td>
<td>$2,100</td>
<td>$2,800</td>
<td>$1,680</td>
</tr>
<tr>
<td>Other Services</td>
<td>11%</td>
<td>$5,250</td>
<td>$5,000</td>
<td>$6,800</td>
<td>$4,200</td>
</tr>
<tr>
<td>Technology</td>
<td>8%</td>
<td>$3,133</td>
<td>$3,300</td>
<td>$3,600</td>
<td>$2,500</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>6%</td>
<td>$5,733</td>
<td>$5,000</td>
<td>$7,200</td>
<td>$5,000</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>6%</td>
<td>$6,129</td>
<td>$5,520</td>
<td>$9,617</td>
<td>$3,250</td>
</tr>
<tr>
<td>Education</td>
<td>4%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Government</td>
<td>4%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Hospitality</td>
<td>4%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Real Estate/Construction</td>
<td>4%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Pharma/Biotech/Healthcare</td>
<td>2%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>2%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Petroleum/Energy/Utilities</td>
<td>2%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Transportation</td>
<td>2%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

N/A Fewer than three data points