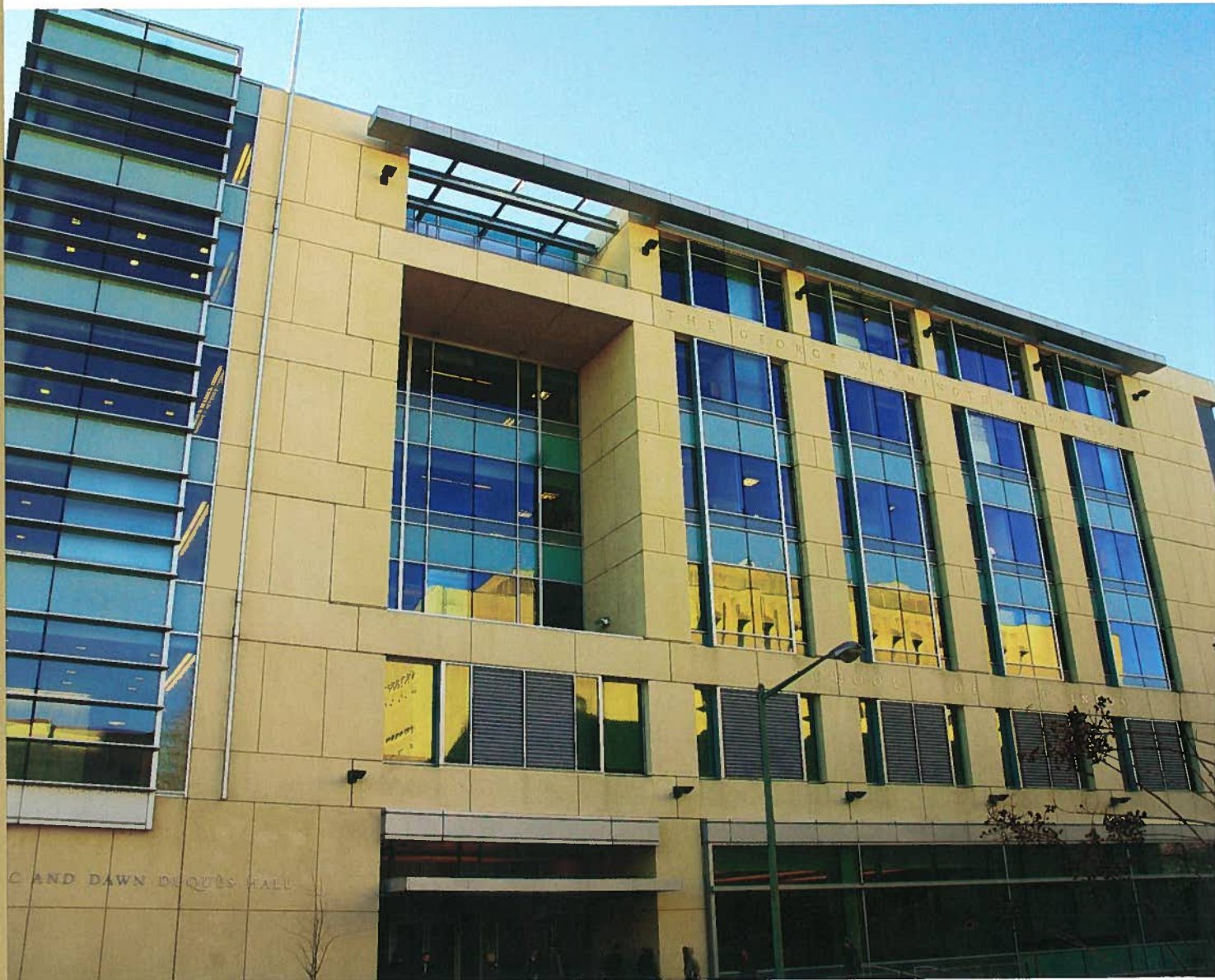




THE GEORGE WASHINGTON UNIVERSITY  
SCHOOL OF  
BUSINESS

# 2010

THE GEORGE WASHINGTON UNIVERSITY SCHOOL OF BUSINESS  
**MBA EMPLOYMENT PROFILE**



*This report conforms to the MBA Career Services Council  
Standards for Reporting MBA Employment Statistics*

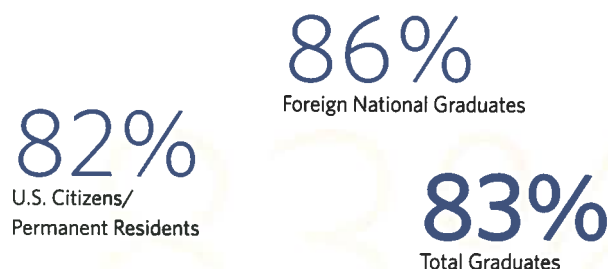
# Class of 2010 Employment Statistics

GEORGE WASHINGTON SCHOOL OF BUSINESS MBA

## PERCENTAGE SEEKING EMPLOYMENT



## PERCENTAGE OF ACCEPTED OFFERS OF THOSE SEEKING EMPLOYMENT



\*Self-employed, sponsored by company, continuing education and other reasons given by students.

## COMPENSATION FOR ACCEPTED POSITIONS

Salary	U.S. Citizens/ Permanent Residents	Foreign National Graduates	Total Graduates
Mean	\$77,146	\$64,583	\$75,163
Median	\$76,500	\$60,000	\$75,000
High	\$135,000	\$111,250	\$135,000
Low	\$40,000	\$40,000	\$40,000

## SIGNING BONUS Received by 23%

Mean	\$16,167
Median	\$10,800
High	\$40,000
Low	\$1,200

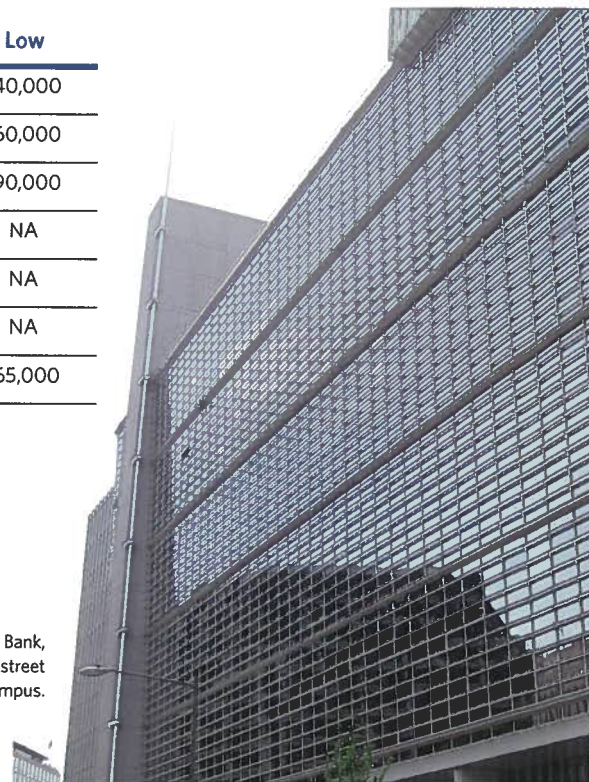
## ACCEPTANCES BY GEOGRAPHIC REGION

Region	% of Class	Mean	Median	High	Low
Mid-Atlantic	73%	\$72,599	\$67,114	\$135,000	\$40,000
Northeast	6%	\$84,000	\$88,000	\$100,000	\$60,000
Midwest	4%	\$93,333	\$90,000	\$100,000	\$90,000
South	3%	NA	NA	NA	NA
West	3%	NA	NA	NA	NA
Southwest	0%	NA	NA	NA	NA
International	11%	\$68,333	\$70,000	\$70,000	\$65,000

business.gwu.edu/careercenter

The World Bank,  
just across the street  
from the GWU campus.

Note: 86% of total students accepting positions reported salary information.  
NA = Fewer than three data points



# At the Intersection of Business and Public Policy

GEORGE WASHINGTON SCHOOL OF BUSINESS MBA

68%

of MBA Graduates accepted a function in Consulting, Finance/Accounting, or Marketing/Sales

## ACCEPTANCES BY FUNCTION

Function	% of Class	Mean	Median	High	Low
Consulting	35%	\$81,125	\$80,000	\$135,000	\$50,000
Finance/Accounting	18%	\$65,871	\$62,467	\$100,000	\$40,000
Marketing/Sales	15%	\$82,278	\$87,500	\$111,250	\$40,000
Other	11%	\$72,091	\$62,000	\$100,000	\$60,000
Human Resources	8%	\$85,875	\$91,000	\$104,000	\$54,376
General Management	6%	\$61,326	\$60,116	\$70,000	\$55,070
Operations/Logistics	6%	\$60,537	\$60,000	\$70,000	\$51,610
Information Technology	1%	NA	NA	NA	NA

62%

of MBA Graduates went into Consulting Services, Government, or Financial Services Industries

## ACCEPTANCES BY INDUSTRY

Industry	% of Class	Mean	Median	High	Low
Consulting Services	27%	\$78,286	\$82,500	\$105,000	\$50,000
Government	18%	\$66,375	\$61,318	\$135,000	\$40,000
Financial Services	17%	\$71,899	\$65,000	\$100,000	\$40,000
Energy	8%	\$80,800	\$85,000	\$104,000	\$60,000
Consumer Products	6%	\$86,632	\$85,763	\$100,000	\$75,000
Non-Profit	6%	NA	NA	NA	NA
Other Services	5%	\$75,667	\$78,000	\$88,000	\$61,000
Healthcare Products	5%	\$83,667	\$90,000	\$91,000	\$70,000
Real Estate/Construction	3%	NA	NA	NA	NA
Technology	3%	NA	NA	NA	NA
Manufacturing	1%	NA	NA	NA	NA
Media/Entertainment	1%	NA	NA	NA	NA

## PROFESSIONAL EXPERIENCE BEFORE MBA

	% of Class	Mean	Median	High	Low
0 to 1 year	9%	\$59,705	\$60,000	\$81,526	\$40,000
1 to 3 years	30%	\$68,747	\$70,000	\$95,000	\$40,000
3 to 5 years	37%	\$78,283	\$80,000	\$111,250	\$40,000
5+ years	24%	\$83,794	\$82,500	\$135,000	\$60,000

Note: 86% of total students accepting positions reported salary information.  
NA = Fewer than three data points

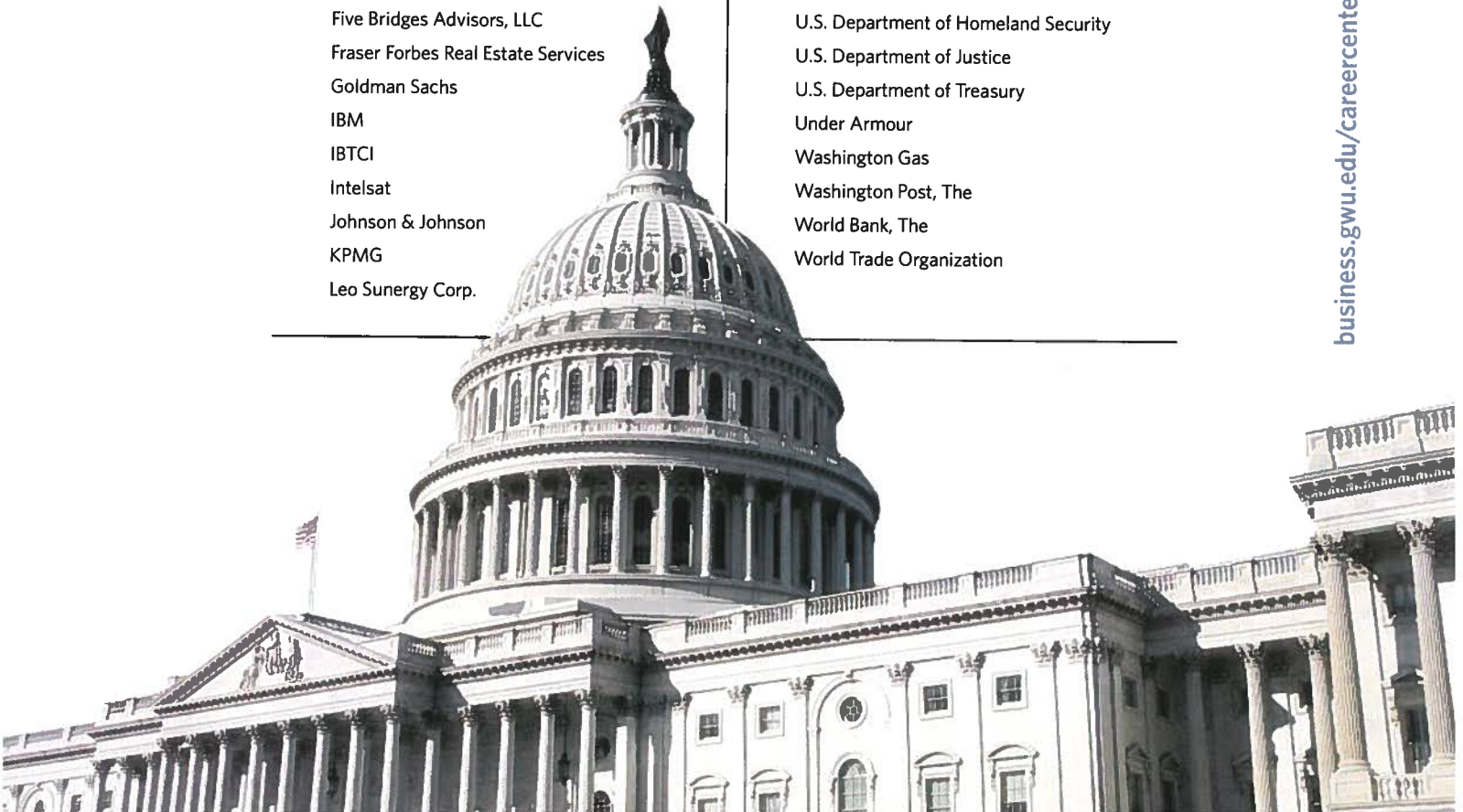


# Class of 2010 Hiring Organizations

GEORGE WASHINGTON SCHOOL OF BUSINESS MBA

.ORG, Public Interest Registry  
Abbott Labs  
Accenture  
AIG  
Alion Technologies  
Applied Plasma Technologies  
Bloomberg, LP  
Boeing Defense Space and Security  
Booz Allen Hamilton  
C&C Development Company  
Capgemini Government Solutions  
Centra Technology Inc.  
DAI  
DC Public Schools  
Deloitte LLP  
Deutsche Bank  
Environmental Protection Agency  
Export-Import Bank of the US  
ExxonMobil  
Fannie Mae  
FBI  
Five Bridges Advisors, LLC  
Fraser Forbes Real Estate Services  
Goldman Sachs  
IBM  
IBTCI  
Intelsat  
Johnson & Johnson  
KPMG  
Leo Sunergy Corp.

McKinsey & Co.  
Microfund for Women  
National Science Foundation  
NDP Group, LLC, The  
Nestle Purina  
New Media Strategies  
Northrop Grumman  
Novo Nordisk A/S  
OPOWER  
Passport Capital  
Penn Schoen and Berland, Associates  
PricewaterhouseCoopers  
PRIZIM  
Rehau Inc.  
RJ Reynolds Tobacco Company  
Samsung Fire & Marine Insurance  
Smithsonian Enterprises  
Spacenet Inc.  
Target Corp.  
U.S. Department of Health and Human Services  
U.S. Department of Homeland Security  
U.S. Department of Justice  
U.S. Department of Treasury  
Under Armour  
Washington Gas  
Washington Post, The  
World Bank, The  
World Trade Organization



# Class of 2011 Summer Internship Statistics

GEORGE WASHINGTON SCHOOL OF BUSINESS MBA

Acceptances by Function	Percentage Accepting Internships	Mean Monthly Salary
Finance/Accounting	27%	\$3,325
Marketing/Sales	21%	\$3,542
Other	16%	\$3,753
General Management	14%	\$3,388
Research	8%	\$2,610
Consulting	5%	NA
Human Resources	4%	\$3,793
Operations	4%	NA
Logistics	1%	NA

Acceptances by Industry	Percentage Accepting Internships	Mean Monthly Salary
Financial Services	19%	\$2,989
Consulting Services	18%	\$3,899
Government	15%	\$3,095
Petroleum/Energy	12%	\$4,243
Media/Entertainment	6%	\$4,020
Other Services	5%	\$2,340
Tourism/Hospitality/Sports	5%	NA
Consumer Products	5%	NA
Technology	4%	\$4,020
Real Estate	4%	NA
Non-Profit	3%	NA
Manufacturing	3%	NA
Pharma/Bio Tech/ Healthcare Products	1%	NA

By Geographic Region	Percentage Accepting Internships	Mean Monthly Salary
Mid-Atlantic	70%	\$3,161
Northeast	10%	\$4,629
West	4%	\$4,433
Southwest	4%	\$3,686
Midwest	1%	NA
South	0%	NA
International	11%	NA

## Overall Compensation for Internships


### Monthly Salary

Mean	\$3,489
Median	\$3,200
High	\$7,680
Low	\$1,000

NA = Fewer than three data points

# Class of 2011 Summer Internship Organizations

GEORGE WASHINGTON SCHOOL OF BUSINESS MBA



Accenture  
Adam Reeb  
APCO Worldwide  
Audi of America  
Booz Allen Hamilton  
Calvert Investments  
Cameron Management  
Campbell Soup Company  
Chahel Investments, Inc  
China Minsheng Banking Corporation  
Concord Eastridge  
Constellation Capital  
Education Pioneers  
Embassy of Colombia  
EnergyOne  
Environmental Defense Fund  
Environmental Protection Agency  
ESPN  
ExxonMobil  
Fast4ward Capital Group, Inc.  
Federal Housing Financing Agency  
FOCUS Enterprises, Inc  
Freddie Mac  
Gammon India  
General Electric  
Hilton Worldwide  
Holliday Interests Commercial Real Estate  
Horizon Group  
HVS  
Ifood.tv  
Intel  
Intelsat Corporation  
Inter-American Development Bank  
International Finance Corporation  
Johnson & Johnson  
Johnson Controls

JOURNEYS International  
Latin Economic Council  
LearnServe International  
Maersk Line Limited  
McGinn Investment Management  
McKinley Marketing, Inc.  
MGX Lab  
Michael Kors  
Micro Finance International Corporation  
Morgan Stanley Smith Barney  
Optima Energy  
Penn Schoen Berland  
Philip Morris International  
PricewaterhouseCoopers  
Pulse Advertising  
RWR Advisory  
SME Securities  
Strategic Solar Energy  
Taylor-DeJongh  
The Export Import Bank of the United States  
Time Warner Cable  
U.S. Congress  
U.S. Department of Energy  
U.S. Department of State  
U.S. Embassy Montevideo  
USAID  
Volkswagen Group of America  
Washington Aviation Group  
Washington Gas  
Washington Post Media  
Washington Post, The  
Washington Redskins  
Westholm & Associates  
World Bank, The  
Youngblood Capital Group

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