



GWSB Alumni Profile: James Whelan Wohlgemuth

EVOLVING WITH THE ENVIRONMENT

DEGREES: M.B.A., 1997; B.A., Political Science, Colorado State University, 1981

CURRENT POSITION: Managing Director, Deutsche Bank Alex. Brown, Private Wealth Management

FIRST JOB: Stock boy at Charlene's drug store in Summit, N.J.

BIGGEST CHALLENGE: Pushing myself to change. The business environment and, particularly, investments are always changing. Staying focused on the correct balance of what has worked in the past and remaining open to new ideas is a constant challenge.

BEST B-SCHOOL MEMORY: The people. My teammates, Barry, Paul, Patrick, John, and Susan, taught me how to work effectively with others. My entire class was interesting. Lectures and discussions with the whole class were always stimulating.

HOW GWSB LED TO A CAREER IN INVESTMENT BANKING: I was working at Alex. Brown & Sons when I started business school. I thought I might use the degree to make a career change. Instead, I used my business school training to enhance my offering to existing clients and develop new relationships with local business leaders. My business has grown significantly since I finished school.

GOAL: Enjoy what I am doing every day. I want to spend time with my family and people who love life.

FAVORITE BOOK: I like to alternate among history, biographies, and novels. I recently enjoyed *Team of Rivals: The Political Genius of Abraham Lincoln* by Doris Kearns Goodwin and *The Alchemist* by Paulo Coelho.

PERSONAL: Lives in the Woodley Park area of Washington, D.C., with his wife, Caroline Wing Wohlgemuth, and their four sons; John, 15; George, 13; James, 11; and William, 9. Enjoys sports, sailing, windsurfing, skiing, and fly-fishing. Coaches Little League baseball and sits on the board of the Northwest Washington Little League. Serves on the board of the Tregaron Conservancy, a nonprofit restoring a 13-acre inner-city woodland park and is an active supporter of the Chesapeake Bay Foundation.