

GWSB CLASS OF 2016 UNDERGRADUATE EMPLOYMENT PROFILE

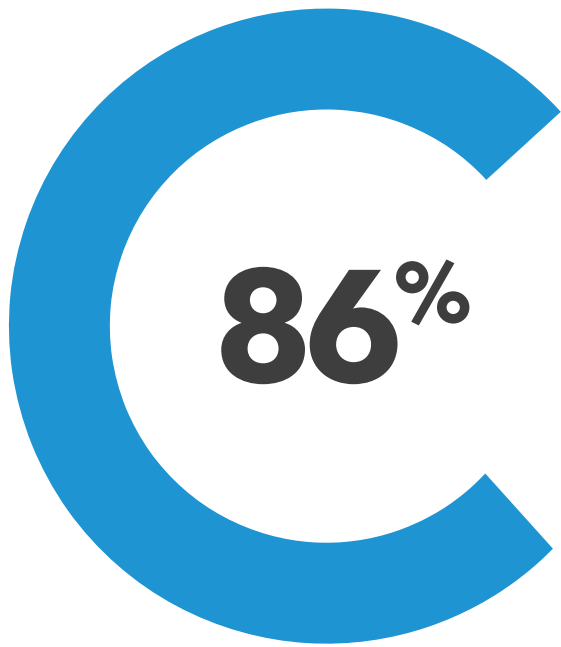
School of Business

THE GEORGE WASHINGTON UNIVERSITY



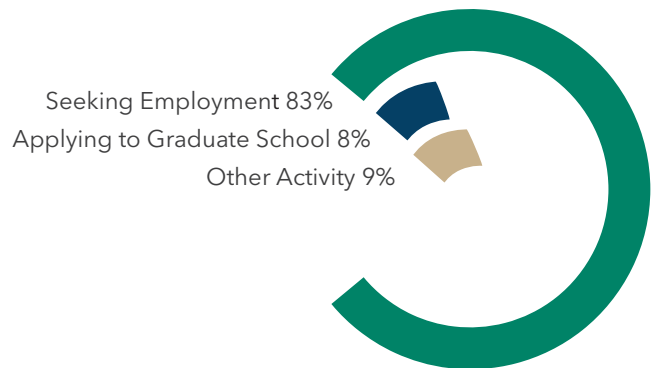
F. David Fowler
Career Center

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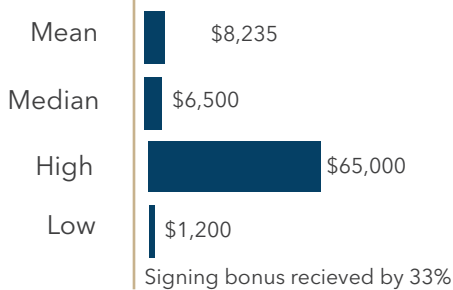


78% ACCEPTED OFFERS
OF THOSE SEEKING EMPLOYMENT*

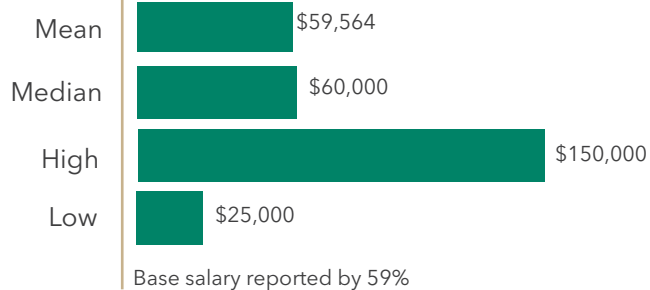
POST GRADUATION PLANS



SIGNING BONUS



BASE SALARY FOR ACCEPTED POSITIONS



*Within 90 days of graduation

ACCEPTANCES BY FUNCTION

| Function | % Accepting | Mean | Median | High | Low |
|------------------------|-------------|----------|----------|-----------|----------|
| Finance/Accounting | 34% | \$66,612 | \$65,000 | \$95,000 | \$30,000 |
| Marketing/Sales | 20% | \$45,907 | \$42,000 | \$102,500 | \$25,000 |
| Consulting | 15% | \$65,474 | \$65,000 | \$80,000 | \$45,000 |
| General Management | 1% | N/A | N/A | N/A | N/A |
| Operations/Logistics | 5% | \$50,400 | \$58,000 | \$65,000 | \$30,000 |
| Information Technology | 1% | N/A | N/A | N/A | N/A |
| HR | 2% | \$51,667 | \$50,000 | \$55,000 | \$50,000 |
| Other | 22% | \$56,807 | \$55,000 | \$150,000 | \$28,800 |

69% accepted offers in Finance/Accounting, Marketing/Sales, and Consulting roles

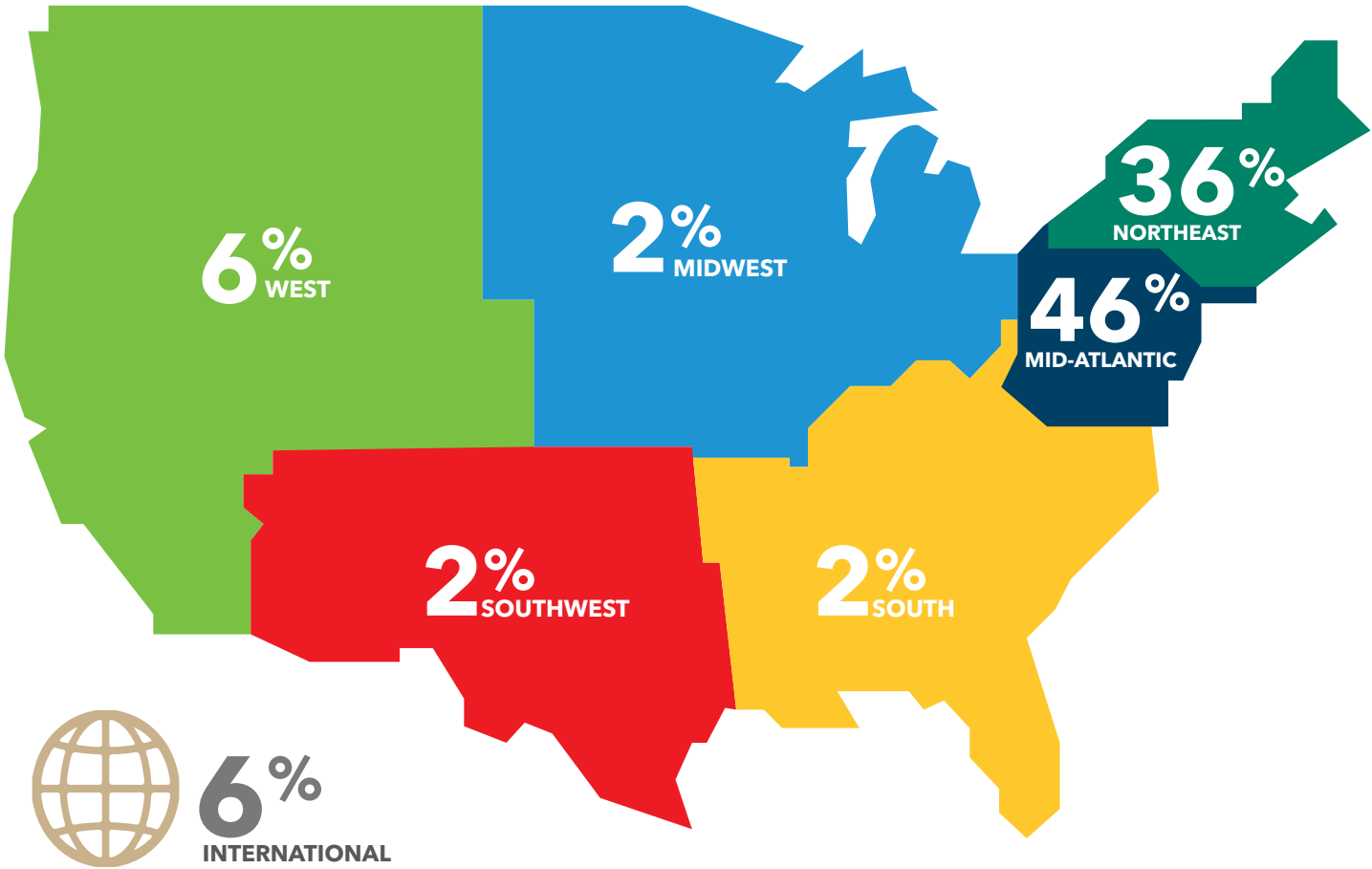
ACCEPTANCES BY INDUSTRY

| Industry | % Accepting | Mean | Median | High | Low |
|------------------------------|-------------|----------|----------|-----------|----------|
| Financial Services | 27% | \$69,526 | \$70,000 | \$85,000 | \$30,000 |
| Consulting Services | 17% | \$61,761 | \$65,000 | \$78,000 | \$38,000 |
| Other | 15% | \$49,584 | \$55,000 | \$80,000 | \$25,000 |
| Tech | 7% | \$56,313 | \$50,000 | \$102,500 | \$36,000 |
| Advertising/Public Relations | 7% | \$48,000 | \$41,500 | \$78,000 | \$35,000 |
| Accounting | 5% | \$56,625 | \$58,000 | \$80,000 | \$30,000 |
| Media/Entertainment | 5% | N/A | N/A | N/A | N/A |
| Real Estate/Construction | 4% | \$76,429 | \$65,000 | \$150,000 | \$50,000 |
| Pharma/Biotech/Healthcare | 3% | \$47,000 | \$45,000 | \$60,000 | \$38,000 |
| Sport Leisure | 2% | \$31,267 | \$30,000 | \$35,000 | \$28,800 |
| Government | 2% | \$64,167 | \$70,000 | \$72,500 | \$50,000 |
| Manufacturing | 1% | N/A | N/A | N/A | N/A |
| Consumer Products | 1% | N/A | N/A | N/A | N/A |
| Hospitality | 1% | N/A | N/A | N/A | N/A |
| Transportation | 1% | N/A | N/A | N/A | N/A |
| Education | 1% | N/A | N/A | N/A | N/A |

44% accepted offers in Financial or Consulting Services industries

N/A | Fewer than three data points

ACCEPTANCES BY REGION



COMPENSATION FOR ACCEPTED POSITIONS

| | | | | | |
|---------------|--|---------|---|--------------|--|
| WEST | <ul style="list-style-type: none"> MEAN \$65,456 MEDIAN \$65,000 HIGH \$102,500 LOW \$36,000 | MIDWEST | <ul style="list-style-type: none"> MEAN \$68,333 MEDIAN \$60,000 HIGH \$85,000 LOW \$60,000 | NORTHEAST | <ul style="list-style-type: none"> MEAN \$61,709 MEDIAN \$55,000 HIGH \$85,000 LOW \$30,000 |
| INTERNATIONAL | <ul style="list-style-type: none"> MEAN \$42,200 MEDIAN \$40,500 HIGH \$65,000 LOW \$30,000 | SOUTH | <ul style="list-style-type: none"> MEAN \$73,400 MEDIAN \$71,500 HIGH \$78,700 LOW \$70,000 | MID-ATLANTIC | <ul style="list-style-type: none"> MEAN \$58,345 MEDIAN \$60,000 HIGH \$150,000 LOW \$25,000 |

*NOTE: No salary data available for Southwest region because fewer than three data points were collected.

CLASS OF 2016 UNDERGRADUATE FULL-TIME HIRING ORGANIZATIONS

| | | |
|--------------------------------------|--|-----------------------------------|
| 1776 | Geico | OpenWater Inc |
| 2U | GEICO | Oracle |
| 84.51° | General Mills | Parabole LLC |
| Accenture | Gensler | PIMCO |
| Accenture Federal Services | GoldenTree Asset Management | Privia Health |
| Aegis Consulting Group* | Goldman Sachs | professional golf association |
| AFLAC | Gordon James Realty | PWC |
| AllCounted Incorporated | Grant Thornton | Quantcast |
| Allianz Global Corporate & Specialty | Green solutions | Quartz |
| Alnylam | GWU MFA Office of Cosmetic Surgery | Ralph Lauren |
| Amazon | Hearts&Science | RCLCO |
| Aon | HFF | Real Estate Resource Group |
| Aon Inpoint | HireKeep | Refinery29 |
| Aon Risk Solutions | HotelQuickly | Rent the Runway |
| APCO Worldwide | HSBC | S&P Market Intelligence |
| attain | Hughes Hubbard and Reed* | SAP* |
| Axiom Global | IBM | Sapient Global Markets |
| B2R Finance | ICF International | Sapient Government Services |
| Bank of America | Insight Global | Smithbucklin |
| Barclays | Inter-Con Security Systems, Inc. | Sparks Marketing Group |
| Bluestone Capital Partners | IVY | Staples Advantage |
| Capco | J.P. Morgan Asset Management* | State Street |
| Capital One | JET Program | Stout Risius Ross |
| Capitol Christian Music Group | Jong sung Kim* | StudioNation |
| Capstone Realty Advisors | JP Morgan* | TD Bank |
| Carrington Capital Management | Karlitz & Company | Team Epic |
| Cathay Fortune Group* | KCIC | Tesla Motors |
| CBS Corporation | Korea Investment & Securities Co Ltd.* | the advisory board company |
| CEB* | Korea-US Science Cooperation Center | The Advisory Board Company |
| Chapel Hill Denham * | KPMG | The Atlantic |
| Chelsea Piers | Kuwait Investment Association* | The JBG Companies |
| Christian Siriano Holdings, LLC | KVS Title | The TJX Companies |
| Cision | Lockheed Martin | The World Bank * |
| CIT | Lockton | Thelan Consulting |
| Citi | Long Story Short Media | Titan 360 |
| Citigroup | L'Oreal | TrackMaven* |
| Citigroup Global Markets Inc. | Macy's | True 180 Fitness* |
| CommCore Consulting Group | Mandarin Oriental Hotel Group* | UBS |
| cox enterprises | Maru Group | United Airlines Inc |
| CVENT | MassMutual Financial Group | United States Army |
| Dana | McAdams Financial | United Technologies Corporation |
| Deloitte | McCann Erickson | Unum |
| Democratic Party of Virginia | Microsoft | U.S. Smoke and Fire |
| Destination DC | Mizuho Bank | Vista Equity Partners |
| Discovery Communications | MKTG | Volunteer Tax Assistance Program* |
| EY | Morgan Stanley* | Walker & Dunlop |
| Evolent Health | Morrison, Brown, Argiz, Ferra | Washington Redskins |
| EXACT Sciences Corporation | National Cooperative Bank | Wells Fargo Securities |
| Exelon | Nomura Securities | WorkAmerica |
| Fannie Mae | Nordstrom | WSP Parsons Brinckerhoff |
| FBR | Northwestern Mutual | Yelp |
| Freddie Mac | NY Fire Detection Inc | Yodle |
| Friedman LLP | Ogilvy | |
| GE Oil & Gas | Ogilvy & Mather | |

* Hired an undergraduate not holding permanent U.S. work authorization